Measuring performance across the cost containment landscape

In the throes of healthcare reform, health plans are being asked to do more with less – to work smarter and more efficiently across all functions of the organization. In the area of cost containment, that means finding ways to increase productivity, minimize claims costs, and maximize claims recoveries. Health plans must look across dispersed cost containment activities to measure overall performance so they can identify the best opportunities to advance their goals.

Ajilitee offers an insightful, independent assessment to help health plans see an objective view of cost containment initiatives throughout their organization. Through this Cost Containment Checkup, we measure and analyze your plan’s performance and compare it to similarly sized health plans to show you new opportunities and generate insights that drive decision making. This results-based analysis and planning solution will give you full transparency across your organization’s cost containment landscape, so you can:

- Identify appropriate measures of performance
- Apply those measures consistently across all cost containment areas
- Measure your plan’s maturity in key cost containment areas
- Identify achievable recovery and cost avoidance goals
- Leverage best practice processes and evaluate enabling technologies

Identifying opportunities to improve results

We begin with a discovery phase that involves interviews with business stakeholders, managers and operational staff about your business priorities to assess your program’s current state and to identify pain points. We then dive deeply into these findings and perform a gap analysis to map out the high-level steps needed to reach your desired future state with estimated cost savings. You’ll get a detailed roadmap of recommendations to elevate your current efforts and positively impact the bottom line. You’ll get a holistic view of performance and opportunities across multiple cost containment areas including:

- Subrogation
- Coordination of benefits
- Data mining
- Voluntary submission
- Credit balance
- End Stage Renal Disease
- Retro terminations
- Diagnosis Related Groups
- Provider
- Audits
- Duplicates
- Pharmacy
Cost Containment Checkup addresses these pain points

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<thead>
<tr>
<th>Question</th>
<th>Flexibility</th>
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<tr>
<td>Do you have transparency and alignment across cost containment processes?</td>
<td>• Are multiple cost containment vendors and internal resources pursuing recoveries?</td>
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<td>• Do departments coordinate across the cost containment landscape?</td>
<td>• Do you have transparency across operational performance?</td>
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<td>Can you measure recovery efforts across vendors and internally?</td>
<td>• Do you know your ROI and how to improve it?</td>
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<td>• Do you know how you measure up to industry benchmarks?</td>
<td>• Do you struggle with outdated or insufficient systems?</td>
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<td>Is technology hindering, rather than helping recovery efforts?</td>
<td>• Are you able to influence the IT agenda? Is cost containment prioritized appropriately?</td>
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<td>Do recovery efforts become more complex because of inconsistent eligibility information?</td>
<td>• Do you have a single, accurate source of eligibility data?</td>
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<td>• Is ownership distributed across multiple departments/functions?</td>
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Move forward with confidence

With a Cost Containment Checkup, you’ll make metrics-based decisions about the organizational structure, technology improvements, processes, and staffing/vendor strategy you’ll need to maximize recoveries and cost avoidance capabilities. You’ll know exactly where to focus your organization’s efforts with recovery projections that show where you can expect to see growth and how much.

About Ajilitee

Ajilitee is a consulting and services firm specializing in business intelligence, information management, agile analytics, and cloud enablement. We bring a rare blend of business acumen, industry expertise, technical proficiency and consulting excellence to our client engagements. Our award-winning information experts create agile IT environments using cloud-based technologies and architectures for faster time-to-benefit with less cost and risk. We advise, build, and run programs that quickly and cost-efficiently drive immediate and measurable outcomes for healthcare companies with strategic information needs.

Gain a competitive edge. If you want to maximize cost avoidance and recoveries, performance measurement is key. Look across the cost containment big picture to find new opportunities. Contact us at sales@ajlitee.com or 224.265.4570 to get started.